

**SAN ANTONIO WATER SYSTEM**  
 P. O. BOX 2449  
 SAN ANTONIO, TEXAS 78298-2449  
**TABULATION OF BIDS**

PROPOSAL Annual Contract for  
 FOR: Gasoline and Diesel Refueling Equipment  
 TIME & (July 15, 2013 through September 30, 2014)  
 DATE: 3:00 p.m., July 9, 2013

Tehco, Inc.  
 P.O. Box 10192  
 San Antonio, TX 78210

Petroleum Solutions, Inc.  
 11111 Iota Drive  
 San Antonio, TX 78218

D&H United Pump  
 17300 Bell North Drive  
 Schertz, TX 78154

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
	<b>DELIVERY</b>				
A.	Parts available for pickup		5 days	7 days	14 days
B.	Restocking orders placed		Mon.-Fri. 8:00 a.m. 5:00 p.m. Mon.-Fri.	7 days Mondays 8:00 a.m. 5:00 p.m. 5 days/week	7 days 1 day of the week 7:30 a.m. 5:00 p.m. 5 days/week
C.	Business Hour				
<b>ITEM 1</b>	<b>SUBMERSIBLE REMOTE PUMPS</b>				
A.					
1.	Discount off price list		5%	10%	15%
2.	Manufacturer		Red Jacket	Red Jacket	Red Jacket/Franklin
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	Dealer/Service
4.	Effective date of schedule		July 15, 2013	1/1/13	7/9/13
B.	<b>RED JACKET EQUIPMENT</b>	UNIT PRICE EACH			
1.	Leak Detector, Red Jacket #FX1V	300.00		314.10	51.42
2.	Leak Detector, Red Jacket, FX1DV	300.00		314.10	151.50
<b>ITEM 2</b>	<b>DISPENSER ASSEMBLY PARTS INCLUDED STATE II VAPOR RECOVERY ASSEMBLY PARTS AND HOSES AND DISPENSER FILTERS AND STRAINERS</b>				
A.	<b>BENNETT (COMMERCIAL)</b>				
1.	Discount off price list		10%	0%	15%
2.	Manufacturer		Bennett	Bennett	Bennett
3.	Price schedule (dealer, jobber, etc.)		Jobber	Jobber	Dealer Service
4.	Effective date of schedule		July 15, 2013	1/1/13	7/9/13
B.	<b>GILBARCO (COMMERCIAL)</b>				
1.	Discount off price list		15%	10%	15%
2.	Manufacturer		Gilbarco	Gilbarco	Gilbarco
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	Dealer/Service
4.	Effective date of schedule		July 15, 2013	October 2013	7/9/13
C.	<b>GASBOY (COMMERCIAL)</b>				
1.	Discount off price list		5%	10%	15%
2.	Manufacturer		Gasboy	Gasboy	Gasboy
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	Dealer/Service
4.	Effective date of schedule		July 15, 2013	December 5, 2013	7/9/13

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17300 Bell North Drive  
Schertz, TX 78154

ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY				
<b>D.</b>	<b>TOKEIM (COMMERCIAL)</b>				
1.	Discount off price list		20%	0%	15%
2.	Manufacturer		Tokheim	Out of Business	Tokheim
3.	Price schedule (dealer, jobber, etc.)		Jobber	Out of Business	Dealer/Service
4.	Effective date of schedule		July 15, 2013	Out of Business	7/9/13
<b>ITEM 3</b>	<b>EXCAVATING EQUIPMENT &amp; RESOURCES</b>				
A.	Air Compressor	UNIT PRICE/ HOUR	20.00	29.00	47.00
B.	Jack Hammer	UNIT PRICE/ HOUR	10.00	12.00	67.00
C.	Tractor, Loader/Backhoe with min. capabilities		60.00	40.00	140
D.	Front Loader (minimum 1.75 cu. Yards)	UNIT PRICE/ HOUR	150.00	63.00	140.00
E.	Truck, dump 7 cu. Yards	UNIT PRICE/ HOUR	50.00	30.00	85.00
F.	Tractor trailer, dump 25 cu. Yards	UNIT PRICE/ HOUR	100.00	50.00	125.00
G.	Concrete Saw	UNIT PRICE/ HOUR	25.00	15.00	64.00
H.	Tamper	UNIT PRICE/ HOUR	20.00	25.00	52.00
I.	Crane (minimum 25 ton capacity, 60' boom)	UNIT PRICE/ HOUR	130.00	170.00	600.00
J.	Concrete breaker	UNIT PRICE/ HOUR	30.00	50.00	132.00
K.	Excavator (minimum digging depth 22)	UNIT PRICE/ HOUR	200.00	125.00	140.00
L.	Materials				
1.	Sand (backfill)	UNIT PRICE/ YARD	12.00	14.00	16.00
2.	Pea gravel (backfill)	UNIT PRICE/ YARD	20.00	20.00	25.00
3.	Concrete (ready mix) Class A-3,000 lbs. Min.	UNIT PRICE/ CU YARD	75.00	100.00	153.00
<b>ITEM 4</b>	<b>HOSES (GAS/DIESEL QUALITY) Estimated SAWS will purchase \$2,000</b>				
A.	3/4" coupled, 12 ft. lengths	UNIT PRICE EACH	43.00	44.00	42.22

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B.	3/4" coupled, 14 ft. lengths	EACH	49.00	49.00	52.29
C.	3/4" coupled, 17 ft. lengths	EACH	58.00	58.00	71.10
D.	3/4" coupled, in lengths other than shown	EACH	4.00	73.00	80.64
E.	1" Diesel	EACH	6.00	79.00	63.84
F.	1-1/2" Diesel	EACH	10.00	162.00	97.56
G.	1" Breakaway, Husky #2273	EACH	90.00	25.00	19.65
H.	1" Whip Hose, OPW #66-1300	EACH	20.00	21.00	19.20
I.	1" Breakaway, OPW #66RB-2000	EACH	90.00	78.00	33.15
J.	1" Hose End Swivel, OPW #45-5075	EACH	45.00	44.00	56.70
K.	6 ft Premium Hose, Gasboy GY Max	EACH	145.00	136.00	87.52
<b>ITEM 5</b>	<b>NOZZLES GASOLINE (NEW ONLY) Estimated SAWS will purchase \$1,500.00</b>				
A.	Standard Automatic with Splash Guards Brand Name(s) & Price	EACH	55.00 OPW, Emco Wheaton, Husky	51.00 OPW 11-BP	36.81 Husky/OPW
B.	Standard II Vapor Recovery Nozzles Brand Name(s) & Price				
1.	Balance System Nozzles Brand Name(s) & Price	EACH	175.00 OPW, Emco Wheaton, Husky	208.00 OPW	47.60
2.	Vacuum Assist Nozzles Brand Name(s) & Price	EACH	100.00 OPW 7-H	263.00 OPW	73.00
<b>ITEM 6</b>	<b>NOZZLES-DIESEL AUTOMATIC TO INCLUDE SPLASH GUARDS Estimated SAWS will purchase \$1,500.00</b>				
A.	1" Diesel Brand Name(s)		OPW, Pro-Flow	OPW 7-H-0100	Husky/OPW
1.	New - 1" Diesel Rebuilt 1" Diesel	EACH	90.00 50.00	86.00 N/A	37.10 N/A
B.	1-1/2" Diesel Hi-Capacity Brand Name(s)	EACH	OPW-Pro-Flow	Husky	CIM-TEK
2.	New - 1-1/2" Diesel Hi-Capacity Rebuilt 1-1/2" Diesel Hi-Capacity	EACH	250.00 150.00	262.00 234.00	247.20 N/A
<b>ITEM 7</b>	<b>PIPING, GAS/DIESEL APPROVED</b>				
A.	2" Fiberglass	FT	3.25	3.45	3.54
B.	Double-wall fiberglass with 2" product pipe	FT	9.00	8.70	8.82
C.	3" Fiberglass	FT	4.75	5.25	9.73
D.	Electrical Conduit	FT	0.75	2.50	1.50
<b>ITEM 8</b>	<b>STAINLESS STEEL FLEXIBLE CONNECTORS</b>				
A.	1-1/2"	EACH	120.00	85.00	105.94

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ITEM NO.	DESCRIPTION AND APPROXIMATE QUANTITY	UNIT PRICE EACH			
B.	2"		150.00	122.00	110.58
<b>ITEM 9</b>	<b>FUEL METERS/TOTALIZERS</b>				
<b>A.</b>	<b>TOKEIM</b>				
1.	Discount off price list		5%	0%	10%
2.	Manufacturer		Tokheim	Tokheim	Tokheim
3.	Price schedule (dealer, jobber, etc.)		Jobber	Out of Business	Dealer/Installer
4.	Effective date of schedule		July 15, 2013	Out of Business	7/9/13
<b>B.</b>	<b>VEEDER ROOT</b>				
1.	Discount off price list		10%	5%	15%
2.	Manufacturer		Veeder Root	Veeder Root	Veeder Root
3.	Price schedule (dealer, jobber, etc.)		Jobber	Dealer	Dealer/Installer
4.	Effective date of schedule		July 15, 2013	1/1/13	7/9/13
<b>ITEM 10</b>	<b>LABOR RATES-FUEL SYSTEM CREW (PRICE PER EMPLOYEE)</b> Estimated SAWS will require 150 hours of Standard rate fuel crew labor, 25 hours of Saturday and Sunday labor, and 15 hours of holiday labor				
A.	Standard rate x 150	UNIT PRICE/HOUR	60.00 9,000.00	65.00 9,750.00	67.00 10,050.00
B.	Saturday and Sunday Rate x 25	UNIT PRICE/HOUR	80.00 2,000.00	97.00 2,425.00	100.50 2,512.50
C.	Holiday x 15	UNIT PRICE/HOUR	100.00 1,500.00	130.00 1,950.00	134.00 2,010.00
	<b>TOTAL FUEL SYSTEM CREW LABOR</b>	TOTAL	12,500.00	14,125.00	14,572.50
<b>ITEM 11</b>	<b>LABOR RATES - ELECTRICAL CREW (PRICE PER EMPLOYEE)</b> Estimated SAWS will require 20 hours of Standard rate electrical crew labor, 8 hours of Saturday and Sunday labor, and 4 hours of holiday labor				
A.	Standard rate x 20	UNIT PRICE/HOUR	85.00 1,700.00	85.00 1,700.00	65.00 1,300.00
B.	Saturday and Sunday Rate x 8	UNIT PRICE/HOUR	100.00 800.00	127.00 1,016.00	130.00 1,040.00
C.	Holiday x 4	UNIT PRICE/HOUR	120.00 480.00	170.00 680.00	130.00 520.00
	<b>TOTAL ELECTRICAL CREW LABOR</b>	TOTAL	2,980.00	3,396.00	2,860.00
	<b>TOTAL</b>	TOTAL	15,480.00	17,521.00	17,432.50
<b>ITEM 12</b>	<b>MISCELLANEOUS</b>				
	Up-charge for outside labor, cost plus		20%	10%	20%
<b>ITEM 13</b>	<b>PREVENTIVE MAINTENANCE (To be done monthly)</b> Eastside Service Center 3930 E. Houston St. San Antonio, TX 78220				
A.	12 Trips Annually Monthly PM Cost per trip	UNIT PRICE TOTAL	190.00 2,280.00	190.00 2,280.00	275.00 3,300.00

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	6 Trips Annually Bimonthly PM Cost per trip	105.00 TOTAL	630.00	120.00 720.00	425.00 2550.00
B.	Northeast Service Center 13655 O'Connor Road San Antonio, TX 78233				
	12 Trips Annually Monthly PM Cost per trip	190.00 TOTAL	2,280.00	155.00 1,860.00	275.00 3,300.00
	6 Trips Annually Bimonthly PM Cost per trip	105.00 TOTAL	630.00	120.00 720.00	425.00 2550.00
C.	Northwest Service Center 6003 Wurzbach San Antonio, TX 78238				
	12 Trips Annually Monthly PM Cost per Trip	125.00 TOTAL	1,500.00	105.00 1,260.00	275.00 3,300.00
	6 Trips Annually Bimonthly PM Cost Per Trip	70.00 TOTAL	420.00	120.00 720.00	425.00 2550.00
D.	Van Dyke Service Center 254 Seale Rd. San Antonio, TX 78219				
	12 Trips Annually Monthly PM Cost per trip	120.00 TOTAL	1,440.00	105.00 1,260.00	275.00 3,300.00
	6 Trips Annually Bimonthly PM Cost per trip	70.00 TOTAL	420.00	120.00 720.00	425.00 2,550.00
E.	Mission Service Center 515 Mission Road San Antonio, TX 78210				
	12 Trips Annually Monthly PM Cost per trip	170.00 TOTAL	2,040.00	155.00 1,860.00	275.00 3,300.00
	6 Trips Annually Bimonthly PM Cost per trip	70.00 TOTAL	420.00	120.00 720.00	425.00 2,550.00
F.	Dos Rios Treatment Plant 3495 Valley Rd. San Antonio, TX 78221				
	12 Trips Annually Monthly PM Cost per trip	150.00 TOTAL	1,800.00	105.00 1,260.00	275.00 3,300.00
	6 Trips Annually Bimonthly PM Cost per trip	140.00 TOTAL	840.00	120.00 720.00	425.00 2,550.00
	<b>TOTAL LABOR</b>	TOTAL	15,480.00	17,521.00	17,432.50
	<b>Total Annual Costs Monthly PM</b>	Total	11,340.00	9,780.00	19,800.00
	<b>Total Annual Costs Bimonthly PM</b>	Total	3,360.00	4,320.00	15,300.00
	<b>Total Annual Preventative Maintenance Cost</b>	Total	14,700.00	14,100.00	35,100.00
	<b>TOTAL</b>	Total	<b>30,180.00</b>	31,621.00	52,532.50
	Terms		2% 10 days	Net 30 days	Net 30 days
	Delivery Days				
	<b>*LOW BIDDER</b>				

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INVITATIONS WERE MAILED TO AND/OR PICKED UP BY:

AA Pump Co.  
 D&H United Pump  
 E-Z Mart dba Fowler Equip. Co.  
 Kentech, Inc.  
 Petroleum Solutions, Inc.  
 Tehco, Inc.  
 United Pump Supply

SAWS Website